

# November Community Meeting Agenda

## Attendance

Nicole  
Frank  
Jim  
Jonathan  
Kristian  
Mike  
Scott Williams

## Old Business:

### State of Tax 2017 Filing (Jim):

We've received an invoice for \$600 from David Frome's firm for the filing of our taxes. The AZ tax department doesn't need a separate filing for 501c3s, just our Federal filing, which will be provided by David Frome. The matter is all but fully taken care of.

### I Recycle Phoenix (Nicole):

I Recycle Phoenix is an event where non-profits collect old technology, personal documents to be shredded, and of course bicycles, for the purposes of recycling, this time at Desert Ridge in North Phoenix. Both Christian Bowers and our Keep Phoenix Beautiful contact Rosie were there to collect bicycles for us and represent Saviours to residents in North Phoenix that might not otherwise have heard about us. From the event, we received between 10-15 bicycles, all relatively good and useable, with maybe three BSOs in the bunch. There is the possibility that we may be receiving a check from the event, which Nicole will investigate when she next speaks with Rosie. As a bonus for attending the event, four travel chairs, a table, an EZ-Up and a banner were purchased for us by Rosie's group, all now in our possession to use however we please. We have also been invited to the next We Recycle Phoenix event in January at Christown Spectrum Mall, and we will discuss our interest in attending at the next community meeting.

Rob Dollar Ride (Jonathan/Mike):

Jonathan, Mike, and one of our particularly reliable volunteers Kenn Brobst, were all present to table for Bike Saviours at the Rob Dollar Ride event on October 29th. While most participants were mostly interested in the ride itself rather than vendors, we were able to help out a few riders from a mechanical perspective, and saw a fair amount of interest in us from seasoned riders looking to make material donations to us. More importantly, we saw a lot of interest from fellow vendors, including someone representing Global Bikes who expressed an interest in donating unsold stock to us and maybe partnering with us for raffles that we would receive the proceeds from (Nicole has since made contact with "John" from Global Bikes), a gentleman representing a Pearl Izumi outlet with a similar relationship in mind, as well as the wife of the owner of a new bike shop by the name of Spokes on South Mountain who also expressed the possibility of sending unsold stock our way. Representatives of the American Diabetes Association fundraising campaign Tour de Cure were also present and also expressed an interest in us tabling at their event in Glendale in March.

#### **New Business:**

Sales Numbers (Staff):

Sales for October were over \$1100, compared to last year's approximate \$800. We saw a significant sales boost due to the sale of pre-builds including the Slim Chance and the Bike Friday we sold. This year for the month we sent home 13 Build-a-Bikes, versus 23 last year -- likely bike sharing and scooters have played into that, but also possibly our pre-builds.

Staff has seen no new/unique significant impediments or issues impacting operations in the shop this month. Rusty Spoke and We-Cycle-USA seem to be a little bit choosier about what they take from us as far as bikes go, so it's possible they may be having space concerns as we are.

Financial update (Jim):

(ed: as the minutes taker, I've gotten a little hazy here in my notetaking. I apologize, and welcome any corrections or supplements people find necessary.)

As far as profit versus loss is concerned, for the month of October we've had an injection of \$20k into our coffers seemingly from the TdF 2017 funds. Comparing year-by-year, we seem to have an annual deficit of around \$1600. Jim has reminded us of David Frome's suggestion to switch to Square to handle payroll, which would go a long way towards fixing that deficit.

Action item: We have yet to receive money from TdF 2018 or any specifics on how much. Jim has volunteered to investigate both questions.

#### Insuring the Shop (Nicole):

On October 22nd, we received a notice of non-renewal of the shop's insurance policy due to lack of payment with a cancellation date given for October 29th, despite issuing payment for our standard premium back in August. Due to an erroneous interpretation of \$100k of fundraising as income, our premium had been increased by 50% (from ~\$1000 to ~\$1500) without our insurance agency alerting us. Our agent admitted guilt in his error but otherwise told us that if we wanted to keep our doors open, we had to pay the difference immediately, which we complied to (one day of closure notwithstanding.) We are now covered for the year, but the validity of this new premium remains in question. The board believes that, due to Statewide's poor handling of this situation, we should begin seeking other options for insurance agencies. Frank has volunteered to investigate other options.

#### New Cargo Bike (Nicole):

The shop has purchased a used Worksman Cycles cargo bike for the utility of the shop. The standard price for the bike is \$1500, but we were able to acquire it for \$250. It will be useful in accessing our storage unit and functioning as a mobile repair unit without requiring the need of our board or staff's personal vehicles.

#### Cranksgiving(Nicole):

We are hosting Cranksgiving again this year, and are effectively in charge of the event. We're not likely to batch order t-shirts again, but are considering the option for pre-ordering ahead of time. Nicole is working with Jeff Caslake, and we already have both Rage Cycles and Boulders on board as sponsors. The event will start and finish at Bike Saviours and the food proceeds will go to the Tempe Community Action Agency. Bike Saviours volunteers will be needed to greet and register participants, as well as weigh food, from 11am to 3pm. Jim has volunteered for the position.

#### Next Meeting:

Next meeting is December 2nd. Jonathan will preside, and Jim will perform secretary duties.

(ed. Sorry that's such a mess.)